Survey of Entrepreneurs

Entrepreneur's Network Published Jan 2019

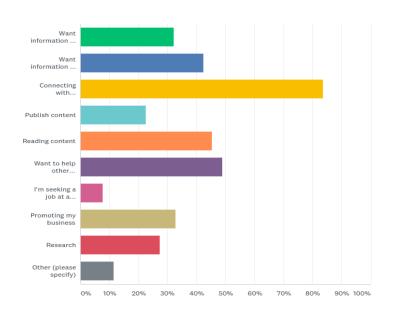






Q1: What is your primary interest in the Entrepreneur's Network

Answered: 565 Skipped: 1

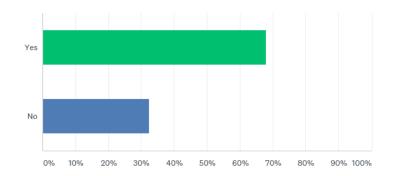


| ANSWER CHOICES | RESPONSES | |
|---|-----------|-----|
| Want information on starting a business | 32.21% | 182 |
| Want information to help me run my business | 42.48% | 240 |
| Connecting with Entrepreneurs | 83.72% | 473 |
| Publish content | 22.65% | 128 |
| Reading content | 45.49% | 257 |
| Want to help other entrepreneurs succeed | 48.85% | 276 |
| I'm seeking a job at a startup | 7.79% | 44 |
| Promoting my business | 32.92% | 186 |
| Research | 27.43% | 155 |
| Other (please specify) | 11.50% | 65 |
| Total Respondents: 565 | | |



Q2: Do you currently own a business(or more than 1)?

Answered: 566 Skipped: 0

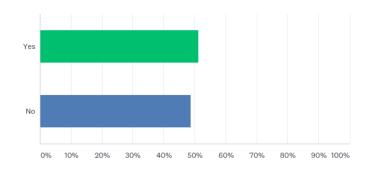


| ANSWER CHOICES | RESPONSES | |
|------------------------|-----------|-----|
| Yes | 68.02% | 385 |
| No | 32.33% | 183 |
| Total Respondents: 566 | | |



Q4: Do you plan to open a new business within next 24 months?

Answered: 562 Skipped: 4

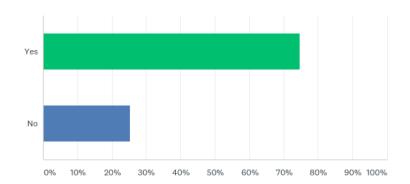


| ANSWER CHOICES | RESPONSES | |
|------------------------|-----------|-----|
| Yes | 51.25% | 288 |
| No | 48.75% | 274 |
| Total Respondents: 562 | | |



Q5: Are you the primary manager of a business?

Answered: 563 Skipped: 3

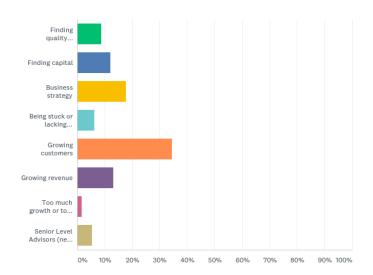


| ANSWER CHOICES | RESPONSES | |
|----------------|-----------|-----|
| Yes | 74.60% | 420 |
| No | 25.40% | 143 |
| TOTAL | | 563 |



Q6: What is (are) your primary business challenge(s) right now?

Answered: 399 Skipped: 167

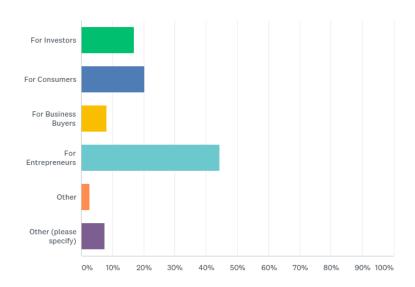


| ANSWER CHOICES | RESPONS | ES |
|---|---------|-----|
| Finding quality employees with the right skills | 8.77% | 35 |
| Finding capital | 12.03% | 48 |
| Business strategy | 17.79% | 71 |
| Being stuck or lacking motivation (please add details in other) | 6.27% | 25 |
| Growing customers | 34.59% | 138 |
| Growing revenue | 13.28% | 53 |
| Too much growth or too fast | 1.75% | 7 |
| Senior Level Advisors (need a sounding board for ideas etc.) | 5.51% | 22 |
| TOTAL | | 399 |



Q8: Would you be interested in a website where you could post information about your business?

Answered: 551 Skipped: 15

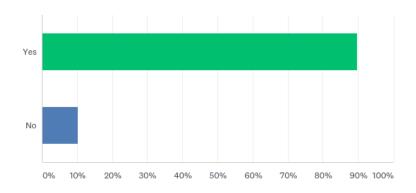


| ANSWER CHOICES | RESPONSES | |
|------------------------|-----------|-----|
| For Investors | 16.88% | 93 |
| For Consumers | 20.33% | 112 |
| For Business Buyers | 8.17% | 45 |
| For Entrepreneurs | 44.28% | 244 |
| Other | 2.72% | 15 |
| Other (please specify) | 7.62% | 42 |
| TOTAL | | 551 |



Q11: Are you open to receiving additional information from the Entrepreneur's Network, if we develop a website and content?

Answered: 562 Skipped: 4



| ANSWER CHOICES | RESPONSES | |
|----------------|-----------|-----|
| Yes | 89.68% | 504 |
| No | 10.32% | 58 |
| TOTAL | | 562 |

